

Johnson & Johnson INNOVATION | JLABS
JLABS @ Washington DC

Unleash your potential

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Regional Head

Johnson & Johnson has been helping companies unleash their potential and creating value through innovation for more than 130 years

250+

Operating Companies

130K+

Employees Worldwide

175+

Countries

Pharmaceuticals
Consumer Health
Medical Device

Sectors



Our Co-Creation Model

Advancing innovative **products & solutions** by enabling access to a full range of incubation and acceleration 'ingredients' supplied by a network of strategic partners





Johnson & Johnson INNOVATION

Johnson & Johnson Innovation seeks to positively impact human health through innovation. We do this by helping entrepreneurs realize their dreams of creating healthcare solutions that improve peoples' lives around the world. We work side-by-side with innovators throughout their journey, providing a robust exchange of ideas and resources to support their success. Our mission is to create the leading global innovation network to generate transformational healthcare solutions through value-creating partnerships.

A **great idea** can come from **anywhere.**



Johnson & Johnson INNOVATION | **JLABS**

We know great ideas come from anywhere. JLABS, the global incubator network of Johnson & Johnson Innovation, was established to connect budding life science and healthcare start-ups from Washington, DC to Shanghai to the critical resources, mentorship, community, and deal-making power of Johnson & Johnson Innovation. Today, the portfolio of 650 companies have done nearly \$40B worth of deals, including 34 IPOs and 20 acquisitions—and it's the largest and most diverse network of network of innovators for consumer health, medical devices and pharmaceuticals.

JLABS can help you bring your science to life and

unleash your potential.

Global Innovation Network



 JLABS, Incubation Partners, & JPODS  Innovation Centers

We value great ideas and are passionate about removing obstacles to success to help innovators unleash the potential of their early scientific discoveries.

Benefits of JLABS

The leading co-working space for life science innovators and emerging companies.



Maintain complete control of your intellectual property.



Provide direct pathway to early stage science investors



Access to entrepreneurial programs



Optimize research and development and prepare for commercialization.



Introduce innovators to vital industry connections



Mentors and on-site advocates



Builds local and national partnerships



Access to partnering with Johnson & Johnson Innovation




JLABS

@ Washington DC

Children's National developing one-of-a-kind Research and Innovation Campus

- 13th JLABS Site Opening early 2021
- 32,000 sqft of lab and office space
- Capacity for up to 50 companies
- Nation's first innovation campus focused on pediatric research
- Anchored by Children's National's Center for Genetic Medicine Research & Rare Disease Institute
- JLABS pillar location near the National Institutes of Health, NIST, relevant federal agencies, and healthcare trade associations
- JLABS sourcing companies on all areas of focus for Johnson & Johnson



JLABS

Research Labs

Parking

CNRI Strategic Partners

Research Labs

**Rare Disease Institute
& Clinical Care**

Auditorium

JLABS @ Washington DC

Children's National Research & Innovation Campus

Strategic partnerships to further innovation

Within the site, JLABS will be co-located with other precision medicine groups, Children's National Research Institute Centers, academic partners, and federal agencies, who will have offices for innovation and engagement onsite.

JLABS is developing a specialized innovation zone for emerging companies and entrepreneurs focused on solutions with the potential to improve our nation's response, capacity and capabilities to address 21st century health security threats.



Best-in-class workspaces designed to grow with you



**Modular and Flexible
Layout and Design**



**Private Offices
Dedicated Desk
Hot Desk**



**Concept Labs
Private Bio Lab
Private Chem Lab
Private Tissue Cell
Culture Lab**





Best-in-class space

SPACE

Infrastructure

- Open desk and private office layouts including furniture, lighting, and privacy vinyl
- AV-equipped conference rooms, private phone rooms, designated team break-out areas and white board space
- Private phone booths for personal communication
- 24/7 secure building access

Resources

- Business Center offers printers that fax, copy, and scan; paper shredding; incoming + outgoing mail service; package sorting; and access to a Notary on-site
- Operations team to help with day-to-day business needs
- Online reservation system for conference rooms and lab equipment

Amenities

- Outdoor garden terrace
- Kitchenette with drink amenities

LAB AMENITIES

Space

- Modern leasable biology and chemistry lab space and equipment; mobile adaptable benching
- Shared and private chemistry labs with built-in fume hoods
- Concept Lab for initial introductory space with room to expand
- Cell Culture Labs (up to BSL2) to include private Cell Culture Labs (based on availability)
- Regulated ventilation system for proper laboratory grade air flow

Equipment

- 3D printing capabilities
- Shared analytical lab - over \$2 million of analytical equipment
- In house gases (CO2 and N2) to accommodate cell culture needs
- 4°, -20°, -80° and cryo-storage space allocated base on footprint

lab
State-of-the-art
amenities

Proprietary resources developed exclusively for JLABS companies

Providing small companies with big company benefits



RESOURCE HUB

Elite. Exclusive. Exposure.

Streamlined vendor selection process offers special services, pricing and solutions geared specifically for life science entrepreneurs so they can focus on their science while getting the services and resources they need to succeed.



JPALS

Expertise at Your Fingertips

Connecting Johnson & Johnson mentors with emerging companies tailored to their specific needs and focus area to help maneuver obstacles and accelerate growth.



INVESTOR HUB

Unlock Unlimited Potential

Connecting innovators and emerging companies with high-value healthcare investors around the globe focused on early-stage science and who can help craft their pitch to secure funding.

JLABS NAVIGATOR

Create. Connect. Collaborate.

Connecting JLABS companies worldwide to help build cross collaboration for greater success. Tracks and measures JLABS companies and the real-time landscape.

A Model of Proven Success

You're in good company. Innovators and emerging companies working at JLABS have successfully struck deals with major companies and organizations around the world.

ABBVIE	KLEINER PERKINS
AMGEN	CAUFIELD & BYERS
ATLAS VENTURES	MERCK
ARCH VENTURES	MRM
BAYER	NOVARTIS
BRISTOL-MEYERS SQUIBB	ORBIMED
CELGENE	PFIZER
DRAPER FISHER JURVESTON	POLARIS VENTURES
GOOGLE VENTURES	SAM VENTURES
ILLUMINA	SOFINNOVA
JJDC	SR•ONE
JOHNSON & JOHNSON	THIRD ROCK
	VERSANT VENTURES

\$39.0B Financing & Strategic Relationships
(secured and contingent)

34 Publicly traded
20 Companies acquired

Exposure to High Value Clients

142 Publicly offered
156 JLABS companies with at least 1 deal with Johnson & Johnson

Exclusive Access to 650+ Companies

458 Pharmaceuticals
76 Consumer
135 Medical
79 Cross sector

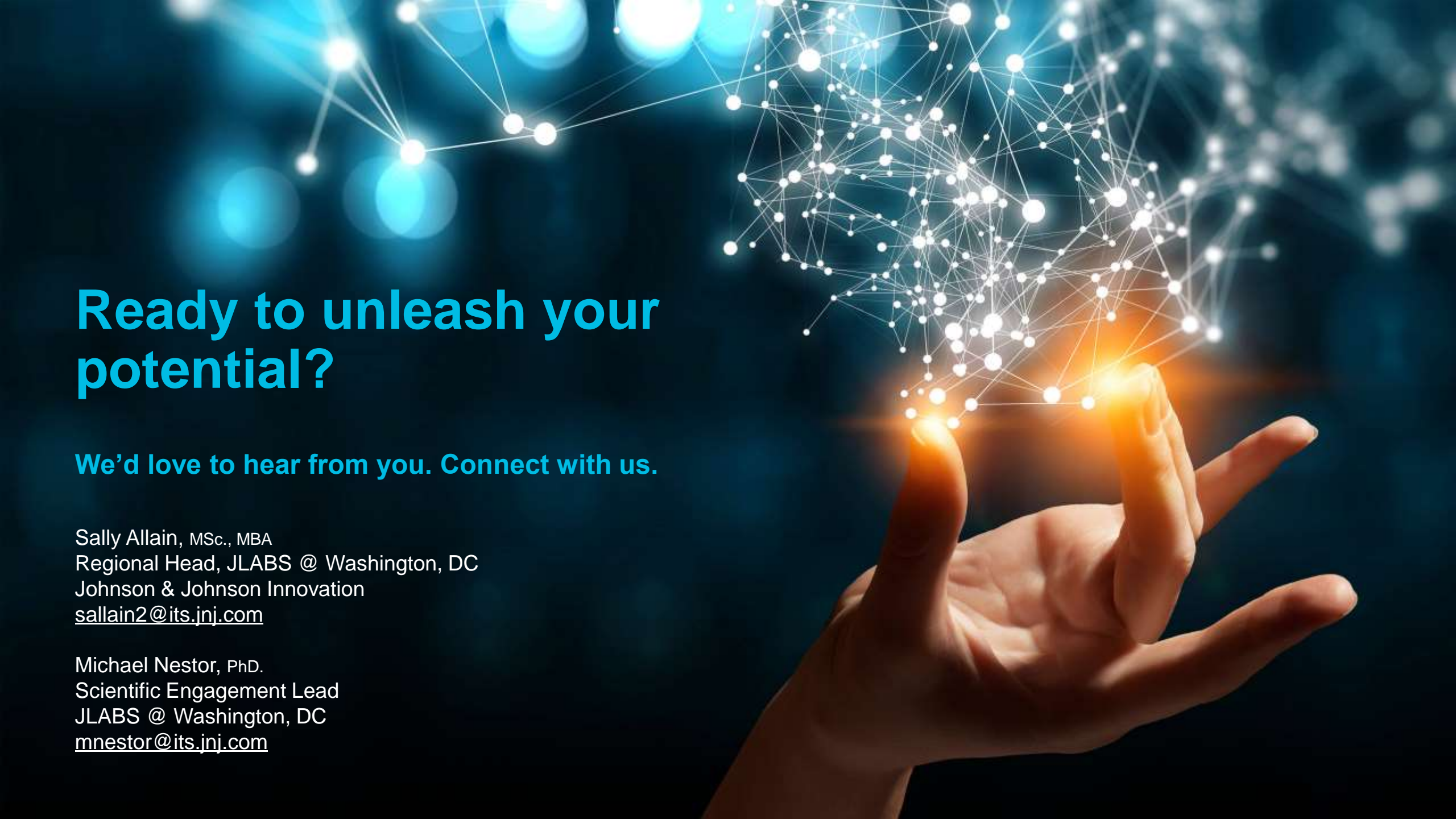
Elite Partnership Opportunities

58% First-time entrepreneurs
42% Serial entrepreneurs
30% Women-led companies
29% Minority-led companies

Why innovate at JLABS @ Washington DC?

- Partnerships with Children's National, BARDA, academic institutions, hospitals, industry organizations, and foundations
- Global community of state-of-the-art labs, equipment, and innovation centers
- Entrepreneurs develop, manage, and own all intellectual property
- Direct pathways to investors and industry connections
- Proprietary resources and entrepreneurial programming developed exclusively for JLABS companies
- Mentors and On-site Advocates help to remove barriers and catalyze growth
- Close proximity to the larger Johnson & Johnson Innovation family of companies
- JLABS@ Washington DC will connect innovators within the district and across greater Virginia and Maryland regions to everything J&J Innovation offers

No matter what stage you're at, JLABS provides access and resources to everything you need to develop your science and position your company for success, no strings attached.



Ready to unleash your potential?

We'd love to hear from you. Connect with us.

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